One-Week Activity Challenge
September 15–21, 2012

Promote your business on the open road. Turn heads and start conversations with the Tupperware Logo Car Door Magnet (24” x 12’’/30.5 x 61 cm). It’s a rolling advertisement for your business when you’re on the go.

Consultants: Achieve $450 U.S./$550 CAD or more in personal sales

* The national party average is $450 for the U.S. and $550 for Canada.

Let’s all take the “Start Smart” Challenge!
September 15–21, 2012

Sell one or more FridgeSmart® 4-Pc. Set this week, and Stein Ove Fenne, Tupperware U.S. and Canada President, will proudly post your name on his refrigerator door at the Tupperware Home Office in Orlando, Florida!

This week only, customers can purchase the FridgeSmart® 4-Pc. Set shown on page 59 of the Summer 2012 Catalog for $34 U.S./$41.50 CAD. They save $50 U.S./$60 CAD! By sharing this special offer, you’re helping customers save money and reduce waste. And, you’ll receive this very special recognition. Qualifiers will be revealed in late September.

Early Bird Activity Challenge
September 16–19, 2012 (Sunday through Wednesday)

Early birds get the worm! Starting 12:01 a.m. your local time each day during September 16–19, be one of the first 1,000 Sales Force Members who submit a party of $150 U.S./$175 CAD or more. You’ll be eligible to purchase exclusive Tupperware® products at a great value.

September 16: Fridge Organizer Set, $160 U.S./$200 CAD value. For only $20 U.S./$25 CAD

September 17: Stuffables Squared Set, $149 U.S./$186.25 CAD value. For only $20 U.S./$25 CAD

September 18: 23-Pc. Celebration Set, $144.50 U.S./$180.63 CAD value. For only $20 U.S./$25 CAD

September 19: Chef Series Pro Multipurpose Shears, $49 U.S./$61.25 CAD value. For only $10 U.S./$15 CAD

Note: Consultants participating in the Confident Start program are not eligible for this promotion.

THE FINE PRINT.

Note: Consultants participating in the Confident Start program are not eligible for awards through the One-Week Activity or the Two-Week Personal Sales challenges.

Why: To support a new Consultant’s lasting success, the Confident Start program rewards them with business tools and products designed to expand their kit. New Consultants should focus on learning about their new business, Tupperware and gaining demonstration skills during their first 13 weeks. Therefore, while in the Confident Start program, new Consultants are ineligible for the regular activity and personal sales challenge awards.

What counts toward Early Bird challenge: Qualifying sales are those that count toward the party total for calculating Host Credit. Cash and Carry sales, up to the maximum allowed in My Sales, will count toward party sales for qualification. However, Host half-off purchases and Host co-payments do not count toward the party sales total. Also, sample purchases do not count toward party sales for Host Credit and will not count for this challenge.

Qualifiers receive sales credit, but not commission for their award purchase. Award coupons will be available starting at 12:01 p.m. (Noon) Eastern Time the day following qualification. All award coupons close at 11:59 p.m. EST on Wednesday, September 26, 2012.
One-Week Activity Challenge
September 15–21, 2012

Promote your business on the open road. Turn heads and start conversations with the Tupperware Logo Car Door Magnet (24” x 12”/30.5 x 61 cm). It’s a rolling advertisement for your business when you’re on the go.

Managers and Star Managers, including Directors in Qualification: Achieve $450 U.S./$550 CAD or more in personal sales
* The national party average is $450 for the U.S. and $550 for Canada.

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September 15–21, 2012

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Develop a Manager in September and receive Rolling Kit Bag!
Manager Development Challenge
For Managers and Star Managers only
September 1–28, 2012

This month is the perfect time to encourage a team member to step up to Manager. When you develop a Manager on your team during the September sales month, you’ll qualify for the Rolling Kit Bag from the Confident Start program!
Your team member needs to step up to Manager by September 28, 2012. Plus, you could be eligible for the Manager Open Up bonus* (bonus available through the December sales month).
* Check the Manager Open Up Bonus flyer for details.

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Directors and Above: Achieve $750 U.S./$850 CAD in personal sales

* The national party average is $450 for the U.S. and $550 for Canada.

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Note: Consultants participating in the Confident Start program are not eligible for this promotion.
recruiting

Show off your success in helping others grow!

Sales by Personally Recruited New Consultants  
For All Sales Force Members • September 1–28, 2012

Recruiters qualify for awards based on the personal sales achieved by each new Consultant who starts during September 1–28, 2012.

ADD higher level awards as your new Consultant achieves higher personal sales during their first 30, 60 and 90 days.

AWARDS FOR PERSONAL SALES ACHIEVED BY EACH NEW CONSULTANT DURING THEIR FIRST 30 DAYS

4GB USB Flash Drive. Exclusive award that's a replica of the TupperWave® Stack Cooker AND in the new color - Persimmon! Store contact lists, product information, flyers and more.
- $450 U.S./$550 CAD (1 average* party)

Tupperware Logo Money Bag from the Confident Start program. Organize cash and papers for your parties in bag that securely zips closed.
- $900 U.S./$1,100 CAD (2 average* parties)

Tupperware Accessory Tote Bag. Exclusive award! Promote your business with colorful flair.
- $1,350 U.S./$1,650 CAD (3 average* parties)

AWARDS FOR PERSONAL SALES ACHIEVED BY EACH NEW CONSULTANT DURING THEIR FIRST 60 DAYS

Current Host Gift Special sample FREE! Save on the cost of buying the current sample and date more parties by showing the latest exclusive Host Gift Special at parties.
- $2,250 U.S./$2,750 CAD (5 average* parties)

Choice of Universal Series Knives Complete Set OR Chef Series Pro Starter Set. Cut, chop, dice and slice with confidence during parties or at home.
- $3,600 U.S./$4,400 CAD (8 average* parties)

$450 U.S. / $550 CAD & 2  
Host Gift Special
recruiting

AWARDS FOR PERSONAL SALES ACHIEVED BY EACH NEW CONSULTANT DURING THEIR FIRST 90 DAYS

Choice of Chef Series 6-Qt./5.7 L Sauté Pan with Cover OR Party for the Planet product set.

Sauté Pan: This low, wide pan featuring slightly flared sides is the perfect item to introduce Chef Series Cookware to customers or to enjoy at home. Prepare hearty dishes like paella or risotto or cook even large cuts of meat like flank steak.

Party for the Planet product set. See final page for details about this Confident Start award.

• $4,500 U.S./$5,500 CAD (10 average* parties)

Two-night getaway at a Marriott location. Select from over 2,000 participating properties around the world. Award includes two nights stay plus room taxes.

• $6,750 U.S./$8,250 CAD (15 average* parties)

Marriott 2-night getaway

Invest time in the new Consultants you recruit and support them as they learn how to manage their Tupperware businesses. You’ll develop friendships, move closer to your own goals and be eligible for awards. Most September awards are featured in the new Consultant’s Confident Start program.

Personal sales achieved during first 90 Days
Party for the Planet product set includes the Microfiber Window and Mirror Cleaning Cloth Set, Microfiber Kitchen Towel Set, Microfiber Dishcloth Set, CrystalWave® Lunch’n Dish with Cold Cup, CrystalWave® Soup Mug, Sandwich Keeper Set, FlatOut!® 2-Pc. Set, Commuter Mug, Snack Cup Set, On-the-Go Cutlery Set and Party Partner insert pages to support this party option. Note: Does not include the new Party Partner.

THE FINE PRINT.

Sales by Personally Recruited New Consultants
For All Sales Force Members
September 1–28, 2012

The September recruiting challenge counts new Consultants registered during September 1–28, 2012 (the September sales month), who achieve the personal sales levels during their first 30, 60 or 90 days.

The sales levels in this challenge match the new Consultant’s personal sales goals in the Confident Start sales development program. As your new Consultants achieve their goals and receive awards, you qualify for awards, too.

As you know, helping new Consultants achieve an early start in their businesses creates confidence, while encouraging them to view their business as a career or a way to gain the long-term flexibility and income they seek.

Note: Consultants participating in the Confident Recruiter program are not eligible for awards through this challenge.

Why: To support both the new recruiter’s lasting success and that of their new Consultants, the Confident Recruiter program rewards the recruiter with a credit based on the new Consultant’s total personal sales during their first 13 weeks (while the recruit is in the Confident Start program). Also, we want Sales Force Members in the 13-week Confident Recruiter program to focus on recruiting and developing new Consultants. Therefore, while in the Confident Recruiter program, Sales Force Members are ineligible for the regular recruiting challenge awards.